

SCHEDULE 14A
PROXY STATEMENT PURSUANT TO SECTION 14(a) OF
THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

JENNIFER CONVERTIBLES, INC.

(Name of Registrant as Specified in its Charter)

N/A

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
 - Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
 - (1) Title of each class of securities to which transaction applies:
 - (2) Aggregate number of securities to which transaction applies:
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 - Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
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 - (3) Filing Party:
 - (4) Date Filed:
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JENNIFER CONVERTIBLES, INC.
419 Crossways Park Drive
Woodbury, New York 11797

NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
TO BE HELD ON FEBRUARY 5, 2008

Dear Stockholders:

The 2008 Annual Meeting of Stockholders of Jennifer Convertibles, Inc. will be held at the Holiday Inn, 215 Sunnyside Blvd., Plainview, New York 11803 at 10:00 a.m., Eastern Time on Tuesday, February 5, 2008, for the following purposes:

1. To elect a Board of Directors to serve until the 2009 Annual Meeting of Stockholders;
2. To ratify the appointment of Eisner LLP as our independent registered public accountants for the fiscal year ended August 30, 2008;
3. To transact such other business as may properly come before the meeting or any adjournment thereof.

All stockholders are invited to attend the meeting. Stockholders of record at the close of business on December 10, 2007, the record date fixed by the Board of Directors, are entitled to notice of and to vote at the meeting.

Whether or not you intend to be present at the meeting, please sign and date the enclosed proxy and return it in the enclosed envelope. A complete list of our stockholders as of the record date will be open to examination by any stockholder for any purpose germane to the meeting during ordinary business hours on or after February 22, 2008 at the our principal executive offices, 419 Crossways Park Drive, Woodbury, New York, and at the place of the meeting, and will be available for inspection during the meeting by any stockholder in attendance. Our transfer books will not be closed.

The foregoing items of business are more fully described in the proxy statement that is attached hereto and a part of this notice.

The Board of Directors unanimously recommends that you vote FOR all of the proposals.

By Order of the Board of Directors

/s/ Harley J. Greenfield

Harley J. Greenfield
Chairman and Chief Executive Officer

December 21, 2007
Woodbury, New York

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**JENNIFER CONVERTIBLES, INC.
419 Crossways Park Drive
Woodbury, New York 11797**

**PROXY STATEMENT
ANNUAL MEETING OF STOCKHOLDERS**

February 5, 2008

INTRODUCTION

This proxy statement and the accompanying proxy is furnished in connection with the solicitation by the Board of Directors of Jennifer Convertibles, Inc., a Delaware corporation (sometimes referred to in this proxy statement as the “Company” or “Jennifer Convertibles”), of proxies for use at the 2008 Annual Meeting of Stockholders (the “Annual Meeting”), to be held at the Holiday Inn, 215 Sunnyside Blvd., Plainview, New York 11803 at 10:00 a.m., Eastern time, on February 5, 2008, or at any adjournment or postponement thereof, for the purposes set forth in this proxy statement and the accompanying Notice of Annual Meeting of Stockholders. We intend to mail this proxy statement and the accompanying proxy card on or about January 4, 2008 to all stockholders entitled to vote at the Annual Meeting. The Annual Report to Stockholders for the fiscal year ended August 25, 2007 is being mailed with this proxy statement, but does not constitute a part hereof.

PROCEDURES AND SOLICITATION

YOUR VOTE IS IMPORTANT

Whether or not you plan to attend the meeting, please complete and return the enclosed proxy card. Your prompt voting may save us the expense of following up with a second mailing. A return envelope (postage paid if mailed in the United States) is enclosed for that purpose.

METHODS OF VOTING

You may vote by signing and returning the enclosed proxy card or by voting in person at the meeting. If you send in a proxy card, and also attend the meeting in person, the proxy holders will vote your shares as you instructed on your proxy card, unless you inform the Secretary at the meeting that you wish to vote in person.

REVOKING A PROXY

You may revoke your proxy by:

- signing and returning another proxy card at a later date;
- sending written notice of revocation to the Secretary at our offices, located at 419 Crossways Park Drive, Woodbury, NY 11797; or
- informing the Secretary and voting in person at the meeting.

To be effective, a later-dated proxy or written revocation must arrive at our corporate offices before the start of the meeting.

PROXY SOLICITATION

We are soliciting the enclosed proxy card on behalf of the Board of Directors, and we will pay all costs of preparing, assembling and mailing the proxy materials. In addition to mailing out proxy materials, our directors, officers and employees may solicit proxies by telephone or fax.

Pursuant to the new rules recently adopted by the Securities and Exchange Commission, we have elected to provide access to our proxy materials over the Internet. Accordingly, we are sending a Notice of Internet Availability of Proxy Materials (the "Notice") to our beneficial owners. All beneficial owners will have the ability to access the proxy materials on a website referred to in the Notice or request to receive a printed set of the proxy materials. Instructions on how to access the proxy materials over the Internet or to request a printed copy may be found on the Notice. In addition, the beneficial owners may request to receive proxy materials in printed form by mail or electronically by email on an ongoing basis.

HOW PROXY CARDS ARE VOTED

The proxy holders named on the proxy card are Harley J. Greenfield, our Chairman and Chief Executive Officer, and Rami Abada, our President, Chief Financial Officer, Chief Operating Officer and a director. The proxy holders will vote shares according to the stockholder instructions on the proxy card. If a signed proxy card does not contain instructions, then the proxy holders will vote the shares FOR the election of the director nominees listed on the card; FOR ratifying the appointment of Eisner LLP as our independent registered public accountants for the fiscal year ending August 30, 2008; and in their discretion, on any other business that may properly come before the meeting.

QUORUM AND VOTES REQUIRED

A majority of the votes of outstanding shares of common stock represented at the Annual Meeting in person or by proxy constitutes a quorum. Abstentions and broker non-votes will count towards the quorum. A broker non-vote occurs when a nominee holding shares for a beneficial owner does not vote on a particular proposal because the nominee does not have discretionary voting power for that particular item, and has not received instructions from the beneficial owner.

Directors are elected by a plurality of votes cast, so the five nominees receiving the most votes will be elected. Stockholders who do not wish to vote for one or more of the individual nominees may withhold authority as directed in the proxy card. Abstention and broker non-votes will count neither for nor against election.

The proposal to ratify the appointment of the independent registered public accountants for the fiscal year ending August 30, 2008 requires the affirmative vote of a majority of shares of common stock present or represented by proxy at the Annual Meeting and entitled to vote on the matter. Because abstentions are treated as shares present or represented and entitled to vote, abstentions with respect to this proposal will have the same effect as a vote against the proposal. Broker non-votes are not deemed to be present and represented and entitled to vote, and therefore will have no effect on the outcome of the vote.

VOTING RIGHTS, SHARES OUTSTANDING AND VOTES PER SHARE

Holders of common stock at the close of business on the record date of December 10, 2007 (the "Record Date") are entitled to vote at the meeting.

As of the close of business on December 10, 2007, there were 7,073,466 shares of common stock outstanding.

Each share of common stock is entitled to one vote.

DISSENTERS' RIGHTS

Under Delaware law, stockholders are not entitled to dissenters' rights on any proposal referred to herein.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth, as of December 10, 2007, information regarding the beneficial ownership of our common stock by (a) each person who is known to us to be the owner of more than five percent of our common stock, (b) each of our directors, (c) each of the named executive officers, and (d) all directors and executive officers and executive employees as a group. Information as to David A. Belford, Kenneth S. Grossman and Hans J. Klaussner and Klaussner Furniture Industries, Inc. is based on Schedules 13D filed by such persons or groups and information as to M. Shanken Communications, Inc., Navon VII LLC and Nissan Aboodi is based on a Schedule 13G filed by such entity:

Name and Address of Beneficial Owner	Amounts and Nature of Beneficial Ownership (1)	Percent of Class (%)
Harley J. Greenfield (2)	1,598,324 (3)	19.1
Edward B. Seidner (2)	732,883 (4)	10.2
Estate of Fred J. Love (2)	385,662 (5)(6)	5.6
Jara Enterprises, Inc. (a related company) (2)	93,579 (6)	1.3
David A. Belford (7)	394,000 (7)	5.6
Kenneth S. Grossman (8)	398,500 (8)	5.5
M. Shanken Communications, Inc. (9)	587,771 (9)	8.3
Edward G. Bohn (10)	104,500 (10)	1.5
Kevin J. Coyle (11)	111,250 (11)	1.6
Leslie Falchhook (12)	27,600 (12)	0.4
Rami Abada (2)	830,001 (13)	10.6
Kevin Mattler (14)	30,000 (14)	0.4
Hans J. Klaussner and Klaussner Furniture Industries, Inc. (15)	943,230 (15)	11.8
Mark Berman (16)	98,000 (16)	1.4
Nissan Aboodi (17)	608,200 (17)	8.6
All directors and executive officers and executive employees as a group (eight (8) persons) (2)(10)(11)(12)(14)(16)	3,532,558 (3)(4)(10)(11) (12)(13)(14)(16)	37.2

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- (1) All of such shares are owned directly with sole voting and investment power, unless otherwise noted below.
 - (2) The address of Messrs. Greenfield, Abada and Seidner is c/o Jennifer Convertibles, Inc., 419 Crossways Park Drive, Woodbury, New York 11797. The address of the estate of Fred J. Love and Jara Enterprises, Inc. is 190-10 Northern Blvd., Flushing, New York 11358. Mr. Greenfield and the deceased Mr. Love were brothers-in-law.
 - (3) Includes (a) 297,329 shares of common stock, (b) 300,000 shares of common stock underlying options to acquire convertible preferred stock granted to Mr. Greenfield by Klaussner and (c) 1,000,995 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. See "Executive Compensation."
 - (4) Includes (a) 632,883 shares of common stock and (b) 100,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. See "Executive Compensation."
 - (5) Includes (a) 93,579 shares of common stock owned by a related company of which the estate of Mr. Love has sole voting and dispositive power and (b) 292,083 shares of common stock owned directly by the estate of Mr. Love.
 - (6) All of the shares are beneficially owned by the estate of Mr. Love, the sole stockholder of a related company, of which, Jane Love, Mr. Greenfield's sister, is currently serving as the Interim President. Includes shares of our common stock owned by three of such related company's wholly owned subsidiaries.
 - (7) The address of David A. Belford is 2097 S. Hamilton Road, Suite 200, Columbus, Ohio 43232.

- (8) Includes (a) 248,500 shares of common stock and (b) 150,000 shares issuable upon the exercise of warrants to purchase common stock that are exercisable within 60 days of the Record Date. The address of Kenneth S. Grossman is 18 Norfolk Rd., Great Neck, New York 11020.
- (9) The address of M. Shanken Communications, Inc. is 387 Park Avenue South, New York, New York 10022.
- (10) Includes (a) 4,500 shares of common stock and (b) 100,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. The address of Edward G. Bohn is c/o 419 Crossways Park Drive, Woodbury, New York 11797.
- (11) Includes (a) 11,250 shares of common stock and (b) 100,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. The address of Kevin J. Coyle is c/o 419 Crossways Park Drive, Woodbury, New York 11797.
- (12) Includes 27,600 shares of common stock. The address of Leslie Falchok is c/o 419 Crossways Park Drive, Woodbury, New York 11797. See "Executive Compensation."
- (13) Includes (a) 80,001 shares of common stock. and (b) 750,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. See "Executive Compensation."
- (14) Includes 30,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. The address of Kevin Mattler is c/o 419 Crossways Park Drive, Woodbury, New York 11797. See "Executive Compensation."
- (15) Includes (a) 924,500 shares underlying convertible preferred stock in connection with Klaussner's \$5,000,000 investment and (b) 18,730 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. Based on information contained in the Schedule 13D filed by Klaussner and its owner, Hans J. Klaussner, Mr. Klaussner is the sole stockholder of the parent company of Klaussner and, accordingly, may be deemed the beneficial owner of the shares owned by Klaussner. The principal address of Klaussner is 405 Lewallen Street, Asheboro, North Carolina 27203. Hans J. Klaussner's address is 7614 Gegenbach, Germany.
- (16) Includes (a) 27,000 shares of our common stock held directly by Mr. Berman; (b) 16,000 shares of our common stock held by Mr. Berman's wife; (c) 2,000 shares of our common stock held under a Money Purchase Keogh f/b/o Mark Berman by CWAI Consultants Corp.; (d) 3,000 shares of our common stock held under a Profit Sharing Keogh f/b/o Mark Berman by CWAI Consultants Corp.; and (e) 50,000 shares issuable upon the exercise of options to purchase common stock that are exercisable within 60 days of the Record Date. The address of Mark Berman is c/o 419 Crossways Park Drive, Woodbury, New York 11797.
- (17) Includes (a) 460,000 shares of our common stock held by Navon VII LLC of which Mr. Aboodi has shared voting and dispositive power and (b) 148,200 shares of common stock held under Delaware Charter G&T Co TR Nissim Aboodi of which Mr. Aboodi has shared voting and dispositive power. Based on information contained in the Schedule 13G filed by the aforementioned entities and Nissan Aboodi, Mr. Aboodi is deemed the beneficial owner of the shares owned. The principal address of Nissan Aboodi is 1700 Broadway – 17th Floor, New York, NY 10019.

MANAGEMENT

Board of Directors

Our Certificate of Incorporation and Bylaws provide for our business to be managed by or under the direction of the Board of Directors. Under our Certificate of Incorporation and Bylaws, the number of directors is fixed from time to time by the Board of Directors. The Board of Directors currently consists of five members. Directors are elected for a period of one year and thereafter serve, subject to the Bylaws, until the next annual meeting at which their successors are duly elected by the stockholders.

<u>Name</u>	<u>Age</u>	<u>Position(s) with the Company</u>
Harley J. Greenfield	63	Director, Chairman of the Board and Chief Executive Officer
Edward G. Bohn	62	Director
Kevin J. Coyle	63	Director
Rami Abada	48	Director, President, Chief Operating Officer and Chief Financial Officer
Mark L. Berman	44	Director

Our Board of Directors has determined that the following members of the Board qualify as independent directors under the definition promulgated by the American Stock Exchange: Edward G. Bohn, Kevin J. Coyle and Mark Berman. All members of our Board do not serve as Board members for any other public companies.

Harley J. Greenfield

Mr. Greenfield has been our Chairman of the Board and Chief Executive Officer since August 1986 and was our President from August 1986 until December 1997. Mr. Greenfield has been engaged for more than 30 years in the furniture wholesale and retail business and was one of the co-founders of the related company that established the Jennifer Convertibles concept in 1975. Mr. Greenfield is a member of the New York Home Furnishings Association.

Edward G. Bohn

Mr. Bohn has been a member of our Board of Directors since February 1995. In March 2001, Mr. Bohn was appointed Chief Financial Officer of Nova Corp., a company that constructs and manages the construction of data centers serving the telecommunications (Internet) industry both domestically and internationally, after having been a director and consultant since December 1999. Since September 1994, he has also operated as an independent consultant in financial and operational matters. He was a Director of Nuwave Technology, Inc., a video enhancement firm, from July 1995 to September 2003. From January 1983 to March 1994, Mr. Bohn was employed in various capacities by Emerson Radio, including from March 1993 to March 1994, as Senior Vice President-Special Projects; and from March 1991 to March 1993, as Chief Financial Officer and Treasurer/Vice President of Finance. Prior to March 1991, he was Vice President of Finance and Treasurer. Prior to Emerson Mr. Bohn held positions as an Officer and Assistant Controller of Jersey Central Power and Light, was Coordinator of Internal Auditing for the GPU System, controller of a multi million dollar food manufacturing company, and held various positions in a public accounting firm. He has a B.S. from Fairleigh Dickinson University and is a Member of New Jersey State Society of Certified Public Accountants.

Kevin J. Coyle

Mr. Coyle was appointed as a member of our Board of Directors in February 1995. Mr. Coyle has been a certified public accountant specializing in litigation support since 1972. From January 2000 to July 2004, Mr. Coyle served as the Chief Financial Officer of Fresh Direct LLC, a company that sells perishable food products directly to consumers over the Internet. In July 2004, Mr. Coyle retired from Fresh Direct and has resumed his specialization in litigation support. Mr. Coyle graduated from Queens College with a B.S. in accounting and is a member of the American Institute of Certified Public Accountants and the New York State Society of Certified Public Accountants.

Rami Abada

Mr. Abada became our President and a member of our Board of Directors in December 1997, has been our Chief Operating Officer since April 1994 and became our Chief Financial Officer in September 1999. Mr. Abada was our Executive Vice President from April 1994 to December 1997. Prior to joining us, Mr. Abada had been employed by a related company since 1982.

Mark L. Berman

Mr. Berman was appointed a member of our Board of Directors in May 2003. Currently, Mr. Berman is Co-CEO of Laundry Capital, LLC, a specialty retail holding company that owns and operates the largest (by revenue) chain of laundry superstores in U.S, and is a Managing Partner of WRB Capital Group, LLC, a real estate and alternative investment firm. From March 2002 through August 2005, Mr. Berman was Managing Partner of Liquid Realty Partners, a buy-side investment firm managing \$160 million in equity capital that specialized in acquiring limited partnership interests on a secondary basis in the related real estate fund market. In 1994, Mr. Berman co-founded Trinad Partners, Inc., a boutique merchant-banking firm, where he focused on mid-market leveraged buyout and growth equity investments. Prior to that, Mr. Berman was an M&A attorney with Skadden, Arps, Slate, Meagher & Flom. Mr. Berman has a J.D. from New York University School of Law and a B.S. in Business Administration from the State University of New York at Albany.

THE BOARD AND ITS COMMITTEES

Committees and Meetings

Our directors are elected at the Annual Meeting and hold office until their successors are elected and qualified. Our officers are appointed by the Board of Directors and serve at the pleasure of the Board of Directors.

Board of Directors Meeting Attendance. The Board of Directors held ten meetings during the 2007 fiscal year. None of the directors attended fewer than 75% of the number of meetings of the Board of Directors or any committee of which he is a member held during the period in which he served as a director or committee member, as applicable. The Board of Directors has adopted a policy pursuant to which each member of the Board of Directors is strongly encouraged to attend each annual meeting of our stockholders. All of the directors who had been serving on our Board of Directors at the time of our 2007 annual meeting of stockholders attended such annual meeting.

Compensation and Option Committee. In September 2003, the Board of Directors of Jennifer Convertibles designated and appointed a Compensation and Option Committee (the "Compensation Committee") to replace its former Stock Option Committee. During the fiscal year ended August 25, 2007, the Compensation Committee held one meeting. The Compensation Committee currently has three members, Edward Bohn (Chairman), Kevin Coyle and Mark Berman. The principal executive officer and principal financial officer recommend compensation for all other executive officers and for other key employees. This recommendation is presented to the Compensation Committee. The role of the Compensation Committee is to evaluate these recommendations and present them to the Board of Directors. The Compensation Committee also has the role of determining the compensation for the principal executive officer and the principal financial officer and to review, approve and make recommendations regarding our compensation policies, practices and procedures to ensure that legal and fiduciary responsibilities of the Board of Directors are carried out and that such policies, practices and procedures contribute to our success. However, the Board of Directors makes the final determination of the salary and bonus of the executive officers and key employees. In addition, the Compensation Committee administers our 2003 Stock Option Plan and 2006 Equity Incentive Plan, which includes the authority to make grants of stock options, and restricted and unrestricted stock awards to employees, consultants and directors. Messrs. Bohn, Coyle and Berman qualify as independent directors under the definition promulgated by the American Stock Exchange.

Audit Committee. The Board of Directors has a separately designated standing Audit Committee that consists of Mark Berman, Edward Bohn (Chairman) and Kevin Coyle. During the fiscal year ended August 25, 2007, the Audit Committee held seven meetings. The Board of Directors has adopted and amended a written charter for the Audit Committee. Pursuant to our written Audit Committee Charter, the Audit Committee is empowered to retain and terminate the services of our independent registered public accountants and review the independence of such registered public accounting firm. The Audit Committee also reviews financial statements, the scope

and results of annual audits and the audit and non-audit fees of the independent registered public accountants. Furthermore, the Audit Committee reviews the adequacy of our internal controls and procedures, the structure of our financial organization and the implementation of our financial and accounting policies, and monitors our transactions with the related company. All members of the Audit Committee satisfy the current independence standards promulgated by the Securities and Exchange Commission and the American Stock Exchange, as such standards apply specifically to members of audit committees. The Board has determined that each of Messrs. Bohn and Coyle is an “audit committee financial expert,” as the Securities and Exchange Commission has defined that term in Item 401 of Regulation S-K. Please also see the report of the Audit Committee set forth elsewhere in this proxy statement.

Nominating and Governance Committee. Our Nominating and Governance Committee (the “Nominating Committee”) has three members, Mark Berman, Edward Bohn (Chairman) and Kevin Coyle. The Nominating Committee did not hold any meetings during fiscal year ended August 25, 2007. All members of the Nominating Committee qualify as independent directors under the definition promulgated by the American Stock Exchange.

The Board of Directors has adopted a written charter for the Nominating Committee. Pursuant to the Nominating Committee charter, the Nominating Committee’s role is to make recommendations to the full Board of Directors as to the size and composition of the Board of Directors and to make recommendations as to particular nominees. The Nominating Committee may consider candidates recommended by stockholders as well as from other sources such as other directors or officers, third party search firms or other appropriate sources. For all potential candidates, the Nominating Committee may consider all factors it deems relevant, such as a candidate’s personal integrity and sound judgment, business and professional skills and experience, independence, knowledge of the industry in which we operate, possible conflicts of interest, diversity, the extent to which the candidate would fill a present need on the Board, and concern for the long-term interests of the stockholders. As set forth in the Nominating Committee Charter, persons recommended by stockholders will be considered on the same basis as candidates from other sources. If a stockholder wishes to nominate a candidate to be considered for election as a director at the 2009 Annual Meeting of Stockholders, it must follow the procedures described under the heading “Stockholder Proposals.” If a stockholder wishes simply to propose a candidate for consideration as a nominee by the Nominating Committee, it should submit any pertinent information regarding the candidate to the members of the Nominating Committee by mail at 419 Crossways Park Drive, Woodbury, New York 11797.

Monitoring Committee. Our Monitoring Committee has two members, Edward Bohn and Kenneth S. Grossman. During the fiscal year ended August 25, 2007, the Monitoring Committee held three meetings. The role of the Monitoring Committee is to make recommendations to the full Board of Directors as to any new related party transaction or modification of any previously existing related party relationship, which would require public disclosure and the approval from the full Board of Directors. Consistent with the Company’s Certificate of Incorporation, the Board of Directors shall first seek the approval of the Monitoring Committee for the transaction or modification. If the Board of Directors approves the transaction or relationship without the approval or modification of the Monitoring Committee, the absence of such approval will be reported by the Company in the document containing the public disclosure.

A copy of the Compensation Committee, Audit Committee, Nominating Committee and Monitoring Committee charters are available on our website at <http://www.jenniferfurniture.com>

Stockholder Communications to the Board

Generally, stockholders who have questions or concerns should contact our investor relations firm, Radcliffe & Associates, at 212-605-0201. However, any stockholders who wish to address questions regarding our business directly with the Board of Directors, or any individual director, should direct his or her questions to the non-employee Board members via e-mail at boardofdirectors@jenniferfurniture.com.

EXECUTIVE COMPENSATION

Compensation Discussion and Analysis

The objective of the Company is to establish a compensation policy for executives designed to (i) enhance the profitability of the Company and increase stockholder value, (ii) reward executive officers for their contribution to the Company's growth and profitability, (iii) recognize individual initiative, leadership, achievement, and other contributions and (iv) provide competitive compensation that will attract and retain qualified executives.

To establish this relationship between executive compensation and creation of stockholder value, the Compensation Committee has adopted a total compensation package comprised of base salary, annual bonus and equity compensation. Key elements of the compensation philosophy are:

- Maintain annual incentive opportunities sufficient to provide motivation to achieve specific operating goals.
- Provide significant equity-based incentives for executives to ensure that they are motivated over the long-term to respond to our business challenges and opportunities as owners and not just as employees.

Determining Executive Compensation The salary and bonus of each of the Company's principal executive officer and principal financial officer is governed by the terms of preexisting employment agreements with each of these individuals. With respect to the compensation of the other named executives, the principal executive officer and principal financial officer review the extent to which these executives are serving the Company's strategy and financial needs, as determined by board of directors annually, the performance of each named executive officer and the financial condition of the Company in determining salary, bonus and equity compensation for the coming year and makes recommendations to the Compensation Committee. The Compensation Committee determines equity compensation for the principal executive officer and principal financial officer without input from any other individuals.

Base salary. Each named executive officer receives a salary based on the executive's experience, qualifications and performance. The principal executive officer and principal financial officer annually review each named executive officer's base salary. Among the factors taken into consideration are (1) individual and corporate performance, (2) levels of responsibility, (3) prior experience, (4) breadth of knowledge of the industry, and (5) competitive pay practices. With respect to the principal executive officer and principal financial officer, the Compensation Committee adheres to the terms of their respective employment agreements in its determination of the base salaries of these individuals.

Annual bonus. In addition to the base salary, the Compensation Committee may reward named executive officers each year for the achievement of financial or operational goals. The Compensation Committee decisions with respect to cash bonuses also take into account the Company's liquidity and capital resources at the time.

The Company's principal executive officer and principal financial officer each receive the following annual bonus in accordance with their pre-existing employment agreements:

- (i) A lump sum cash payment, payable on or around January 10 following the end of each fiscal year equal to 2.5% of EBITDA (net income before interest, taxes, depreciation and amortization expense, determined (A) by the Company's auditors in accordance with generally accepted accounting principles and (B) prior to payment of the annual bonus) in respect of such fiscal year; and
- (ii) A lump sum cash payment, payable on or around January 10 following the end of each fiscal year, equal to the product of (A) the excess, if any, of (1) the aggregate revenues in respect of such fiscal year of (a) the Company, (b) any partnership in which the Company is the general partner, (c) any licensee of the Company and (d) Jara Enterprises (the "Related Company"), over (2) \$142 million and (B) 0.001. For purposes of clarification, the amount payable in accordance with this annual bonus shall equal \$1,000 for each \$1,000,000 in revenue of the entities in excess of \$142,000,000.

In no event shall these amounts be paid unless the Company has positive cash flow in accordance with generally accepted accounting principles, adjusted for borrowing for the growth of the Company.

Equity Compensation. The Compensation Committee also grants options pursuant to the Company's 2003 Stock Option Plan and 2006 Equity Incentive Plan. Through option grants, executives receive significant equity incentives to build long-term stockholder value. The exercise price of all options granted is at least 100% of the fair market value of our common stock on the date of grant. Recipients receive value from these grants only if the common stock appreciates over the long-term. In determining persons who receive options and the number of shares of common stock to be covered by each option, the Compensation Committee considers the person's position, responsibilities, service, accomplishments, present and future value to the Company, the anticipated length of his or her future service and other relevant factors.

Fiscal Year 2007 Compensation. During the fiscal year ended August 25, 2007, we continued compensation under our employment agreements with Mr. Greenfield and Mr. Abada, with cost of living increases in their base salaries of \$11,700 and \$14,400 respectively, as called for in their respective agreements. On November 7, 2004, Mr. Greenfield and Mr. Abada voluntarily reduced their annual salaries by \$90,700 and \$192,800, respectively. Effective August 28, 2005, such persons began receiving their salaries at their pre-reduction levels, which continued through fiscal year 2007. Since there remain a significant number of outstanding stock options unexercised during fiscal year 2007, we did not make any equity grants to any employees or officers.

The Company paid a cash bonus to one named executive officer during fiscal 2007 as set forth in the Summary Compensation Table in this proxy statement. Kevin Mattler's bonus was based on the following:

- (1) 1/10 of 1% of the Company's fiscal year 2007 net income before any deferred tax adjustments as set forth in the Company's Form 10-K for fiscal 2007, not to exceed \$25,000 and 1/20 of 1% of net sales (defined as merchandise sales and fabric protection sales sold to customers) of the Company's Jennifer segment and the Related Company in excess of \$142,600,000 up to net sales of \$192,000,000. The minimum bonus was set at \$15,000 and the maximum bonus was set at \$49,700.
- (2) 1% of profits of regional home delivery operations during fiscal 2007.

In accordance with the bonus formulas set forth in their employment agreements, Mr. Greenfield and Mr. Abada during fiscal 2007 each accrued an annual bonus of \$138,608 as set forth in the Summary Compensation Table in this proxy statement.

Neither Mr. Seidner nor Mr. Falchook are eligible to participate in any bonus plans and did not receive a bonus for fiscal 2007.

Perquisites and Other Personal Benefits. During the fiscal year ended August 25, 2007, the Company continued to provide named executive officers with a car allowance which the Compensation Committee believes is necessary because each named executive officer is required to travel to our various store locations.

Summary Compensation Table

The following table sets forth compensation earned for the fiscal year ended August 25, 2007, to (a) our Chief Executive Officer, (b) our Chief Financial Officer and (c) our three most highly compensated executive officers as of August 25, 2007 whose total annual salary and other compensation exceeded \$100,000 (collectively with the Chief Executive Officer and the Chief Financial Officer the "Named Executive Officers").

<u>Name and Principal Position</u>	<u>Year</u>	<u>Salary</u>	<u>Non-Equity Incentive Plan Compensation</u>	<u>All Other Compensation</u>	<u>Total</u>
Harley J. Greenfield Chairman & CEO	2007	\$486,818	\$138,608 ⁽¹⁾	\$25,800 ⁽²⁾	\$651,226
Rami Abada President, CFO & COO	2007	\$599,298	\$138,608 ⁽¹⁾	\$11,700 ⁽²⁾	\$749,606
Edward B. Seidner EVP	2007	\$300,000	\$ 0	\$10,500 ⁽²⁾	\$310,500

Name and Principal Position	Year	Salary	Non-Equity	All Other	Total
			Incentive Plan	Compensation	
Kevin Mattler Sr. VP - Store Operations	2007	\$151,000	\$29,232 ⁽¹⁾	\$11,400 ⁽²⁾	\$191,632
Leslie Falchok Sr. VP - Administration	2007	\$116,000	\$ 0	\$ 7,800 ⁽²⁾	\$123,800

(1) As of August 25, 2007, these amounts were accrued, but not yet paid.

(2) These amounts represent an automobile allowance.

Grants Of Plan-Based Awards

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards		
		Threshold	Target	Maximum
Harley J. Greenfield	08/15/99	\$ —	\$138,608	\$ —
Rami Abada	08/15/99	\$ —	\$138,608	\$ —
Edward B. Seidner	N/A	N/A	N/A	N/A
Kevin Mattler	12/06/04	\$15,000	\$ 29,232	\$49,700
Leslie Falchok	N/A	N/A	N/A	N/A

There were no options grants to our Named Executive Officers during our 2007 fiscal year.

Employment Agreements

Messrs. Greenfield and Abada each entered into an employment agreement with us for a five-year period commencing August 15, 1999. Each agreement was automatically renewed for a one-year period on the third and fourth anniversaries of the effective date and shall automatically renew for an additional year on each anniversary thereafter, absent notice of termination by the executive or us. Each agreement includes non-competition, non-solicitation and non-disparagement covenants.

In consideration for his service as Chief Executive Officer, Mr. Greenfield receives a salary of not less than \$400,000 per year, subject to certain cost-of-living increases, and incentive bonuses based on our earnings before interest, taxes, depreciation and amortization (“EBITDA”) and revenues. Mr. Greenfield’s salary increases annually in accordance with the terms of his agreement. Since inception of his employment agreement on August 15, 1999, Mr. Greenfield has received \$86,000 in cost-of-living increases (calculated as determined by the Bureau of Labor Statistics in its Consumer Price Index reports). In consideration for his service as Chief Financial Officer, Chief Operating Officer and President, Mr. Abada receives a salary of not less than \$400,000 per year for the first three years of his employment term and not less than \$500,000 per year thereafter, subject to certain cost-of-living increases, incentive bonuses based on EBITDA and revenues. Mr. Abada’s salary increases annually in accordance with the terms of his agreement. Since inception of his employment agreement on August 15, 1999, Mr. Abada has received \$99,298 in cost-of-living increases (calculated as determined by the Bureau of Labor Statistics in its Consumer Price Index reports). Each agreement also provides for annual bonus compensation and participation in all compensation programs that we establish, including participation in our equity plans.

On November 7, 2004, Mr. Greenfield and Mr. Abada voluntarily agreed to reduce their annual salaries by \$90,700 and \$192,800, respectively. Effective August 28, 2005, they began receiving their salaries at the pre-reduction level.

As set forth in the Compensation Discussion and Analysis above, all bonuses paid to our Named Executive Officers are paid pursuant to predetermined formulas.

Outstanding Equity Awards at Fiscal Year-End

Name	Number of Securities Underlying		Option Exercise Price	Option Expiration Date
	Unexercised Options Exercisable	Unexercised Options Unexercisable		
Harley J. Greenfield	167,662	0	\$2.25	08/10/10
	300,000	0	\$3.52	01/12/11
	300,000	0	\$3.90	11/25/12
	233,333	0	\$3.52	11/11/14
Rami Abada	300,000	0	\$3.52	08/15/09
	150,000	0	\$3.52	01/12/11
	300,000	0	\$3.90	11/25/12
Edward B. Seidner	100,000	0	\$3.52	01/12/11
Kevin Mattler	30,000	0	\$3.90	11/25/12
Leslie Falchook	0	0	—	—

All stock options vest equally over a three-year period beginning from date of grant. On March 9, 2005, the Board of Directors accelerated the vesting of all out of the money stock options in order to avoid the recognition of compensation expense under SFAS 123 (R) with respect to these options.

Option Exercises and Stock Vested

Name	Option Awards	
	Number of Shares Acquired on Exercise	Value Realized on Exercise
	(#)	(1) (\$)
Harley J. Greenfield	0	0
Rami Abada	0	134,000
Edward B. Seidner	0	0
Kevin Mattler	0	0
Leslie Falchook	0	0

- (1) Amounts shown in this column do not necessarily represent actual value realized from the sale of the shares acquired upon exercise of options because in many cases the shares are not sold on exercise but continue to be held by the executive officer exercising the option. The amounts shown represent the difference between the option exercise price and the market price on the date of exercise, which is the amount that would have been realized if the shares had been sold immediately upon exercise.

Pension Benefits

We do not have any qualified or non-qualified defined benefit plans.

Nonqualified Deferred Compensation

We do not have any nonqualified defined contribution plans or other deferred compensation plans.

Termination Based Compensation

The Company has entered into certain employment agreements that may require the Company to make payments and/or provide certain benefits to Messrs. Greenfield and Mr. Abada in the event of a termination of employment.

Termination Circumstances

The employment agreements with each of Messrs Greenfield and Abada may be terminated under the following circumstances:

a. Death.

b. Disability. If, as a result of incapacity due to physical or mental illness, the executive shall have been absent from his duties on a full-time basis (i) for a period of six consecutive months or (ii) for shorter periods aggregating six months during any twelve month period, and, in either case, within thirty (30) days after written notice of termination the executive shall not have returned to the performance of his duties on a full-time basis, the Company may terminate the employee's employment for disability.

c. Cause. The Company may terminate the executive's employment for cause upon (i) the willful and continued failure by the executive to substantially perform the executive's duties with the Company (other than any such failure resulting from the executive's Disability or anticipated failure after the issuance of a notice of termination for good reason by the executive after a written demand for substantial performance is delivered to the executive by the Board, which demand specifically identifies the manner in which the Board believes that the executive has not substantially performed his duties or (ii) the executive's conviction for the commission of a felony. For purposes of clause (i) of this definition, (x) no act, or failure to act, on the executive's part shall be deemed "willful" unless done, or omitted to be done, by the executive not in good faith and without reasonable belief that the executive's act, or failure to act, was in the best interest of the Company and (y) in the event of a dispute, no claim by the Company that cause exists shall be given effect unless the Board establishes, by clear and convincing evidence, that cause exists.

d. Good Reason. The executive may terminate his employment for good reason in the event of a material breach by the Company of its obligations under the employment agreement, which breach has not been cured within ten (10) days after written notice thereof has been given by executive to the Company specifying the acts or omissions of the Company alleged to give rise to good reason.

Compensation Upon Termination

The following tables summarize the potential payments to each Named Executive Officer assuming that one of the following events occurs. The table assumes that the event occurred on August 25, 2007, the last day of our fiscal year end.

a. Death or Disability.

Name	Earned but unpaid		Death or disability
	annual bonus	One year salary	benefits
Harley J. Greenfield	\$138,608	\$497,950	\$0
Rami Abada	\$138,608	\$613,300	\$0

Upon death or disability of the Executive, the Company shall pay to the Executive the Base Salary in effect on the Date of Termination for the 12-month period following the Date of Termination, a lump sum cash payment equal to a pro rata portion of the Annual Bonus and any other death or disability benefits generally available in accordance with the terms and conditions of the various death or disability plans or programs in which the Executive was participating as of the Date of Termination.

b. Termination by the Company other than for Disability or Cause or by Executive for Good Reason.

Name	Earned but	Three years	Highest annual bonus	Three times	Three years	Three years
	unpaid annual		during employment		annual bonus	
	bonus	salary	period	annual bonus	benefits	
Harley J. Greenfield	\$138,608	\$1,493,850	\$335,650	\$416,784	\$20,710	\$77,400
Rami Abada	\$138,608	\$1,839,900	\$335,650	\$416,784	\$20,710	\$35,100

Upon the Termination of the Executive by the Company other than for Disability or Cause or by Executive for Good Reason, the Company shall pay to the Executive (1) a lump sum cash payment equal to the Pro Rata Bonus, (2) a lump sum cash payment equal to three times the sum of the Executive's Base Salary and the highest Annual Bonus earned by the Executive during the Employment Period or, if no Annual Bonus shall have been earned by the Executive as of the Date of Termination, a lump sum cash payment equal to three times the Annual Bonus that would have been payable to the Executive for the fiscal year in which the Date of Termination occurs, based upon the Company's actual performance during such fiscal year, (3) for three years following the Date of Termination, continuing coverage under all employee welfare benefit plans and programs in which the Executive was entitled to participate immediately prior to the Date of Termination and (4) for three years following the Date of Termination, the various fringe benefits and perquisites.

c. By the Company for Cause or by Executive other than for Good Reason.

<u>Name</u>	<u>Earned but unpaid annual bonus</u>
Harley J. Greenfield	\$138,608
Rami Abada	\$138,608

Upon the Termination of the Executive for Cause or by Executive other than for Good Reason, the Executive is entitled to only a lump sum cash payment of the accrued Annual Bonus.

No other Named Executive Officer is entitled to any payment upon a termination of employment for any reason. None of our Named Executive Officers are entitled to any payments upon a change of control of the Company.

DIRECTOR COMPENSATION

Non-employee directors currently receive a fee of \$10,000 per year, plus \$500 per meeting attended, which fees amounted to an aggregate of \$54,000 in fiscal 2007. In addition, Edward G. Bohn was paid \$50,000 in connection with his service as Chairman of the Audit Committee during fiscal 2007. There is no set amount of committee fees paid. Directors are reimbursed for out-of-pocket expenses incurred in connection with their services. Each non-employee director is granted 25,000 options to purchase shares of our common stock when they are elected to the Board. During fiscal 2005, Messrs. Bohn, Coyle and Berman were granted 50,000, 50,000 and 25,000, respectively, options to purchase shares of our common stock at an exercise price of \$3.52 per share.

Kenneth S. Grossman, a non-director, who serves on our Monitoring Committee, was paid \$50,000 during fiscal 2007.

The directors realize value from their stock options only when exercised, and only to the extent that the price of our common stock on the exercise date exceeds the price of our common stock on the grant date.

Director Compensation Table

<u>Name</u>	<u>Fees Earned or</u>	
	<u>Paid in Cash</u>	<u>Total</u>
Edward G. Bohn	\$68,000	\$68,000
Kevin J. Coyle	\$18,000	\$18,000
Mark L. Berman	\$18,000	\$18,000

Compensation Committee Interlocks and Insider Participation.

During fiscal 2007, none of our officers or employees participated in deliberations of the Board of Directors concerning executive officer compensation. None of our officers or employees serves as a member of the board of directors or compensation committee of any entity that has one or more executive officers serving as a member of our Board of Directors.

Compensation and Option Committee Report

The Compensation and Option Committee of the Company has reviewed and discussed the Compensation and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, the Compensation and Option Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

THE COMPENSATION AND OPTION COMMITTEE:

Edward G. Bohn, Chairman
Kevin J. Coyle
Mark Berman

SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

The rules of the Securities and Exchange Commission require us to disclose late filings of reports of stock ownership and changes in stock ownership by our directors, officers and ten percent stockholders. To our knowledge, based solely on our review of (a) the copies of such reports and amendments thereto furnished to us and (b) written representations that no other reports were required, during our fiscal year ended August 25, 2007 all of the filings for our officers, directors, and ten percent stockholders were made on a timely basis.

CORPORATE CODE OF CONDUCT AND ETHICS

We have adopted a Corporate Code of Conduct and Ethics (the "Code") that applies to all of our employees, including our chief executive officer and chief financial and accounting officers. The text of the Code is filed as an exhibit to our Annual Report on Form 10-K for the fiscal year ended August 28, 2004. Disclosure regarding any amendments to, or waivers from, provisions of the Code that apply to our directors, principal executive and financial officers will be included in a Current Report on Form 8-K within four business days following the date of the amendment or waiver, unless website posting of such amendments or waivers is then permitted by the rules of the American Stock Exchange.

CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Until November 1994, Harley J. Greenfield, Fred J. Love and Edward B. Seidner, each owned 33-1/3% of a related company, which, together with its subsidiaries, owns or licenses certain stores (the "related company stores"). In November of 1994, Messrs. Greenfield and Seidner sold their interests in the related company for long-term notes and options to purchase shares of our common stock owned by Mr. Love and the related company, which resulted in Mr. Love beneficially owning 100% of the related company. Mr. Love passed away in October 2004 and Jonathan Warner has been appointed as the trustee of Mr. Love's estate. Jane Love, Mr. Greenfield's sister, is currently acting as the interim President of the related company. Until April 30, 2005, the related company is responsible for the warehousing for our stores, and the related company stores, and leases and operates the warehouse facilities for such stores. Until December 31, 1993, the related company was also responsible for purchasing and certain advertising and promotional activities for our owned stores, our licensed stores and the related company stores. Effective January 1, 1994, we assumed the responsibility for purchasing and advertising for our stores. The related company is responsible for a share of all advertising production costs and costs of publication of promotional material within the New York area. Until October 28, 1993, a corporation of which Messrs. Greenfield, Seidner and Love each owned 33-1/3% owned the trademarks "Jennifer Convertibles" and "With a Jennifer Sofabed, There's Always a Place to Stay." On October 28, 1993, these trademarks were assigned to us from such corporation for nominal consideration, and we agreed to license such trademarks to the related company in New York, as described below. Mr. Love was, and until November 1994, Mr. Seidner was, an executive officer and director of the related company.

As noted above, in November 1994, Mr. Greenfield and Mr. Seidner sold their interests in the related company in exchange for long-term promissory notes from the related company and options to purchase shares of our common stock that were owned by the related company and Mr. Love. These notes are due in December 2023. Only interest was payable on the notes until December 1, 2001 and, thereafter, principal is payable on a monthly basis through the maturity date. The aggregate principal amount of the notes is \$10,273,204, of which \$5,136,602 is owed to Mr. Greenfield and \$5,136,602 is owed to Mr. Seidner. The notes bear interest at a rate of 7.5% per annum, although a portion of such interest was deferred for a period of time. During the fiscal year ended August 28, 2004, Mr. Greenfield and Mr. Seidner each received approximately \$360,000 in interest on their promissory notes from the related company. On November 21, 2005, Greenfield and Seidner purchased from the related company (through one of its subsidiaries) an aggregate of 200,000 shares (100,000 shares each) of our common stock for an aggregate purchase price of \$500,000 (\$250,000 each), with such purchase price being set-off and applied to outstanding, unpaid interest owed to Greenfield and Seidner by the related company. The notes are secured by a security interest in the related company's personal property. Mr. Love's personal guaranty

of the notes was released by Messrs. Greenfield and Seidner in connection with the tentative settlement of the litigation between the related company and us. The options held by Mr. Greenfield and Mr. Seidner to purchase the Jennifer Convertibles common stock owned by the estate of Mr. Love and the related company referred to above were exercisable at a price of \$15.00 per share until they expired on November 7, 2004, for an aggregate of 585,662 shares of such common stock, of which 292,831 options were owned by Mr. Greenfield and 292,831 by Mr. Seidner. In addition, Mr. Greenfield and Mr. Seidner each owe significant amounts to the related company.

On February 4, 2005, the United States District Court for the Eastern District of New York issued an Order and Final Judgment approving the settlement of certain previously disclosed derivative litigation actions commenced against us and a number of our affiliates and other related parties in December 1994. In connection with the settlement, the court approved a series of agreements (the "Settlement Agreements") that we entered into with the related company on July 6, 2001, which were designed to settle the derivative actions amongst the related company, certain of our current and former officers and directors, former accounting firms and ourselves. We had been operating under an Interim Operating Agreement designed to implement certain provisions of the Settlement Agreements. Effectiveness of the Settlement Agreements was subject to certain conditions, including the court's approval. We took the additional steps necessary to consummate the settlement and thereby effectuated the Settlement Agreements on April 30, 2005.

The material terms of the Settlement Agreements are as follows:

Pursuant to a Warehouse Transition Agreement, the related company transferred to us the assets related to the warehouse system formerly operated by the related company and we assumed responsibility for the leases and other costs of operating the warehouse. Pursuant to computer hardware and software agreements, we also assumed control of and responsibility for the computer system used in the operations of the warehouse systems and stores while providing the related company with access to necessary services.

Pursuant to a Warehousing Agreement, we are obligated to provide warehouse services to the related company of substantially the type and quality that the related company formerly provided to us. During the first five years of the agreement through April 30, 2010, we will receive a fee of 2.5% on the net sales price of goods sold by the related company for up to \$27,640,000 in sales, and 5% on net sales over \$27,640,000. After April 30, 2010, we will receive a fee of 7.5% of all net sales by the related company. In addition, during the full term of the agreement, we will receive a fee for fabric protection and warranty services at the rate we were being charged, subject to documented cost increases. On May 8, 2003, the related company and we entered into an Amendment No. 2 to the Warehousing Agreement. The parties agreed to increase the amount we charge to the related company for fabric protection by one third of the increase charged by the related company's stores to its customers for like services. In turn, the parties agreed that the \$600,000 annual payment to be paid to the related company by us at the end of our fiscal years ending August 27, 2005, August 26, 2006 and August 25, 2007 shall be adjusted on an annual basis, upwards or downwards, by \$50,000 for each \$1,000,000 by which our revenues from the sale of fabric protection and related warranties from all customers, including related company customers exceed, or are less than, \$11,000,000. On November 18, 2005, we entered into Amendment No. 3 to the Warehousing Agreement with the related company and the parties agreed to extend the terms of the agreement through August 30, 2008.

Pursuant to a Purchasing Agreement, we will continue to purchase merchandise for ourselves and the related company on substantially the same terms as our current terms, except that the related company will have 85 days after the end of each fiscal month to pay the amounts due.

We also received, for no cost, the limited partnership interests in limited partnerships currently operating 44 stores. We owned the general partnership interest in such wholly owned limited partnerships. During fiscal 2006, the limited partnerships were dissolved and their assets were transferred on a tax-free basis to subsidiaries of ours. The operations of these stores are currently included in our consolidated financial statements, which are part of our Annual Report on Form 10-K for the fiscal year ended August 25, 2007. Accordingly, this will not materially impact our financial statements.

Under a Management Agreement and License, we are responsible for managing the sales of the related company's stores so that the stores will be substantially the same as our own stores, provided that, the related company is not obligated to spend more than \$25,000 per store or \$100,000 in any 12-month period on maintenance and improvements to its stores. If the related company's sales for the period beginning January 1, 2002 and ending on August 30, 2003 had exceeded \$45,358,000, we would have received a management fee of 48% of the excess.

Thereafter, if the related company's sales exceed \$27,640,000 in any 12-month period commencing August 31, 2003, we will receive a management fee of 10% of any excess of amounts up to \$29,640,000, and 48% of any excess for amounts over \$29,640,000 for that 12-month period. On November 18, 2004, the Management Agreement and License, pursuant to which we are required to make such payments to the related company, was amended such that the related company agreed to waive its rights to receive the payments described above during the period commencing January 1, 2005 through August 31, 2007. This waiver also covered any payments during such period in the event that the settlement agreements are approved by the court and become effective during such period. On October 13, 2006, we entered into Amendment No. 4 to Management Agreement and License ("Amendment No. 4"), pursuant to which any future or prior shortfall payments that may be due to or from the related company, were eliminated.

The related company has agreed to limit the number of its stores in the New York City area to a total of 30, one of which may be a clearance store for the sale of damaged or discontinued merchandise and floor samples. We have the right to open an unlimited number of stores in New York and will pay to the related company a royalty of \$400,000 per year, which includes stores already open in New York. On November 18, 2004, the Management Agreement and License, pursuant to which we are required to make such royalty payments to the related company, was amended such that the related company has agreed to waive its rights to receive from us such annual royalty payment during the period commencing January 1, 2005 through April 30, 2005, the date on which court approval was granted.

Because we may negatively impact the related company's sales by opening additional stores of our own in New York and because we are managing the related company's stores, we agreed to pay the related company 10% of the amount by which its net sales are less than \$45,358,000 for the period beginning January 1, 2002 and ending on August 30, 2003, provided that, if their net sales had fallen below \$42,667,000 for that period, we would have been obligated to pay the related company 15% of the shortfall amount, provided further that, such amounts, together with amounts we paid for advertising if the related company's sales had dropped below \$45,358,000 for the same period, were not to exceed \$4,500,000 in the aggregate. Thereafter, we agree to pay the related company 10% of the amount by which their yearly net sales for any period beginning August 31, 2003 are below \$27,640,000, provided that, if their yearly net sales fall below \$26,000,000, we will pay the related company 15% of such shortfall amount, provided further, that such amounts, together with amounts we may pay for advertising if the related company's sales drop below \$27,640,000, shall not, in the aggregate, exceed \$2,700,000 in any such 12 month period. On November 18, 2004, the Management Agreement and License, pursuant to which we are required to make such payments to the related company, was amended such that the related company agreed to waive its rights to receive the payments described above during the period commencing January 1, 2005 through August 31, 2007. This waiver also covered any payments during such period in the event that the settlement agreements are approved by the court and become effective during such period. On October 13, 2006, we entered into Amendment No. 4 to Management Agreement and License ("Amendment No. 4"), pursuant to which any future or prior shortfall payments that may be due to or from the related company, were eliminated.

The related company shall contribute \$125,750 per month to advertising, provided that such amount shall be reduced by the lesser of \$80,000 or 1% of our sales in New York (other than sales of leather furniture and sales from six stores in New York that we have owned for many years). Messrs. Greenfield and Seidner, each an officer, director and principal stockholder of our company, had agreed to be responsible for up to an aggregate of \$300,000 of amounts due under these provisions in each year. The agreement with Messrs. Greenfield and Seidner was terminated effective July 16, 2003 and they were not required to pay a contribution of \$188,000 for the year ended August 30, 2003.

The related company has the right to close stores and, if it does, we have the right to purchase them for the cost of the related inventory (typically, approximately \$50,000) and, subject to obtaining any necessary landlord's consent, continue the operations of the stores for our own account. The closing of stores by the related company does not affect our obligation to pay the related company for shortfalls in its sales.

The Management Agreement and License expires in 2049 and may be terminated by an arbitrator for material breach. Such agreement also terminates upon purchase by us of the related company's stores pursuant to the option agreement described below. If terminated for a reason other than a purchase, we would be obligated not to sell furniture other than leather furniture in New York, except in certain counties, and, accordingly, would

have to either sell our Jennifer Convertibles stores to the related company, close them or convert them to Jennifer Leather stores. In addition, in the event of such termination, we would have to make up certain shortfalls, if any, in the related company's sales in cash or by delivery of stores in New York that meet certain sales volume requirements.

In settlement of certain disputes for amounts due us from the related company, the related company executed three notes to us in the aggregate principal amount of \$2,600,000, plus amounts owed at the closing date for purchasing and other services, including a note in the principal amount of \$200,000, which is due over three years and bears interest at 6% per annum, a note in the principal amount of \$1,400,000, which is due over five years and bears interest at 6% per annum, and a note for the remaining principal amount, which is due, with respect to the amount in excess of \$1 million, if any, within ninety days, and with respect to the balance, if any, over five years without interest. As of October 20, 2005, we collected in full the \$2,600,000 in principal on the notes.

Pursuant to an Option Agreement, we will receive the option to purchase the assets relating to the related company's stores for a period of 10 years beginning on April 30, 2015 at a purchase price starting at \$8,125,000, plus the assumption of approximately \$5,000,000 in principal of notes due to Messrs. Greenfield and Seidner, and decreasing over the term of the option. If we exercise the option agreement, the related company will enter into an asset purchase agreement.

The effect of the Settlement Agreements with the related company, including our assumption of the warehousing responsibilities, improved our operating results by \$759,000 in fiscal 2007, compared to the results we would have achieved based on the same sales levels under the agreements effective prior to the Settlement Agreements.

In addition, pursuant to the Management Agreement and License we will be able to open additional stores in New York, will manage the related company's stores and will be subject to the possibility of having to make payments for periods commencing after January 2002, in respect of any shortfall in the related company's sales. On November 18, 2004, the Management Agreement and License, was amended such that the related company has agreed to waive its rights to receive such payments during the period commencing January 1, 2005 through August 31, 2007. This waiver also covered any payments during such period in the event that the settlement agreements were approved by the court and become effective during such period. On October 13, 2006, we entered into Amendment No. 4 to Management Agreement and License ("Amendment No. 4"), pursuant to which any future or prior shortfall payments that may be due to or from the related company, were eliminated.

One other consequence of operating under the Settlement Agreements is that the related company has 85 days to pay for merchandise purchased by us for the related company's account. The extended payment terms slow our cash flow from the related company and, based on purchases by the related company, in fiscal 2006, the adverse impact on cash flow was approximately \$1,400,000, compared to the amount of cash we would have received from the related company under the prior payment terms of 30 days from invoice.

A monitoring committee has been established to review, on an on-going basis, the relationships between the related company and us in order to avoid potential conflicts of interest between us. The monitoring committee consists of two persons, Kenneth Grossman, one of the parties objecting to the original settlement between the related company and us, and Edward G. Bohn, a current member of our Board of Directors. The monitoring committee will remain in effect for five years through April 30, 2010.

As of August 25, 2007, the related company owed to us \$4,284,000 for current charges for fiscal 2007, which have since been fully paid.

Prior to the agreements signed in July 2001, the following agreements were in effect:

Pursuant to a license agreement between the related company and us, the related company had the perpetual, royalty-free right to use, sublicense and franchise the use of the trademarks "Jennifer Convertibles," with "Jennifer Sofabeds, There's Always a Place to Stay" in the state of New York. The license is exclusive in that territory, and subject to certain exceptions, including nine stores operated by us in New York on a royalty-free basis and up to two additional stores that the related company has agreed may be opened in New York on a royalty-free basis.

The related company provided certain warehouse facilities and related services, including arranging for goods to be delivered to such facilities and to customers pursuant to a warehousing agreement between the related company and us. The related company also provided fabric protection services, including a lifetime warranty, to our customers and our licensees.

By agreement dated November 1, 1995, the related company and we agreed as to certain amounts owed to each other, as of August 26, 1995, as well as amounts owed by certain of our consolidated licensees other than Southeastern Florida Holding Corp., which we refer to as the "Related Licensees." In addition, the related company agreed to assume the obligations of the Related Licensees referred to above and to offset the amounts owed to us by the related company against the amounts owed to the related company by us. Pursuant to the Offset Agreement dated March 1, 1996, we agreed to continue to offset, on a monthly basis, amounts owed by the related company and the Related Licensees to us for purchasing, advertising, and other services and matters against amounts owed by us to the related company for warehousing services, fabric protection, freight and other services and matters.

Before May 26, 2001, the related company was responsible for all fabric protection warranty claims, and all fabric protection revenue was recognized when the sale was delivered. After May 26, 2001, as a result of the execution of the Interim Operating Agreement, we became responsible for all fabric protection claims, and revenue from the sale of fabric protection is recognized over the estimated service period. The result was that fabric protection revenue that we would have recognized as revenue immediately was treated as deferred income on our balance sheet and, if not for the amendment to the agreement with the related company referred to in the following paragraph, would have been recognized in proportion to the costs expected to be incurred in performing services under the plan.

As this accounting treatment was an unintended result of the Interim Operating Agreement, we entered into an amendment to such agreement with the related company pursuant to which, for a payment of \$400,000 payable in eight installments of \$50,000, the related company became responsible for fabric protection claims made after June 23, 2002 as to previously sold merchandise and, for \$50,000 per month, subject to adjustment based on the annual volume of sales of the fabric protection plans, the related company is responsible for fabric protection claims made with respect to all merchandise sold between June 23, 2002 and August 28, 2004, subject to an extension of the term at our option through August 27, 2005, which we exercised on June 24, 2004. On November 18, 2005, we entered into Amendment No. 3 to the Warehousing Agreement with the related company and the parties agreed to extend the terms of such agreement through August 30, 2008.

Additional Matters

From time to time, the related company and we use the services of Wincig & Wincig, a law firm of which Bernard Wincig, one of our former directors and a stockholder, is a partner. Mr. Wincig and his firm received approximately \$58,000 of legal fees from us and no amounts from the related company during the fiscal year ended August 25, 2007.

In March 1996, we executed a Credit and Security Agreement with our principal supplier and a major stockholder, Klaussner Furniture Industries, Inc. (Klaussner) which extended the payment terms for merchandise shipped from 60 days to 81 days. Since February 1999, we have not exceeded these 81-day payment terms. As of August 25, 2007, there were no amounts owed to Klaussner that violated these extended terms. On December 11, 1997, the Credit and Security Agreement was modified to include a late fee of .67% per month for invoices paid by us beyond the normal 60-day terms. This provision became effective in January 1998. As part of the Credit and Security Agreement, we granted to Klaussner a security interest in all of our assets including the collateral assignment of our leasehold interests, our trademarks and a licensee agreement to operate our business in the event of our default. In May 2003, as a result of our improved financial condition, we executed a Termination Agreement and Release whereby Klaussner released the liens on our assets. In connection with such Termination Agreement and Release, a credit line, which Klaussner had made available to us in December 1999, whereby Klaussner agreed to lend us \$150,000 per new store for up to 10 new stores was also terminated. The credit line had never been drawn upon.

During the fiscal year ended August 25, 2007, we purchased approximately 14 % of our merchandise from Klaussner.

In fiscal 2007, Klaussner gave us \$343,000 of allowances for a repair program.

On December 15, 2004, Klaussner granted to Harley Greenfield options to purchase 2,106 shares of our Series A Preferred Stock, par value \$.01, at an exercise price of \$712.25 per share. The options are convertible into an aggregate of 300,000 shares of our common stock and expire on November 30, 2009. The options were granted in order to provide Mr. Greenfield with an incentive to remain our Chief Executive Officer

On March 30, 2005, in connection with the settlement of the derivative litigation, we executed a five-year consulting agreement with Kenneth Grossman, a principal stockholder and one of the parties objecting to the original settlement between the related company and us. Pursuant to the agreement, the individual shall perform consulting services including, among other things, providing advice with respect to the operation and financing of our business; assisting us in identifying and communicating with potential market makers and investors; assisting us with strategic planning and capital-raising activities; identifying potential strategic partners; and serves as a member of the monitoring committee. In consideration for his services, the individual is to be paid a fee of \$50,000 per annum and was issued a warrant to purchase 150,000 shares of our common stock, at an exercise price of \$2.37 per share. The warrant expires ten years from the date of issuance and vests as follows: 50,000 shares upon issuance, 50,000 shares on the first anniversary thereof, and 50,000 shares on the second anniversary thereof. The warrant will become fully vested if the closing price of our common stock exceeds \$7.00 per share for five consecutive trading days. On October 30, 2006, the warrants became fully vested since the Company's common stock exceeded \$7.00 for five consecutive days.

PROPOSAL 1: ELECTION OF DIRECTORS AND MANAGEMENT INFORMATION

At the time of the Annual Meeting, the Board of Directors will consist of five incumbent members who are seeking to be elected at the meeting to serve until the next annual meeting or special meeting of stockholders at which a new Board of Directors is elected and until their successors shall have been elected and qualified. It is intended that the accompanying proxy will be voted in favor of the following persons to serve as directors, unless the stockholder indicates to the contrary on the proxy. Each of the nominees is currently one of our directors.

The Board of Directors has nominated **Harley J. Greenfield, Edward G. Bohn, Kevin J. Coyle, Rami Abada and Mark Berman** for election as our directors.

Required Vote

The approval by a plurality of votes cast is required for the election of directors; therefore, the five nominees receiving the most votes will be elected.

THE BOARD OF DIRECTORS RECOMMENDS THAT OUR STOCKHOLDERS VOTE “FOR” THIS PROPOSAL 1 TO ELECT AS DIRECTORS THE FIVE NOMINEES PROPOSED BY THE BOARD OF DIRECTORS IN THIS PROXY STATEMENT.

PROPOSAL 2: RATIFICATION OF APPOINTMENT OF EISNER LLP AS INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS

We recommend voting FOR the ratification of the appointment of Eisner LLP as our independent registered public accountants (independent auditors) for the fiscal year ending August 30, 2008. Eisner LLP served as our independent registered public accountants for the fiscal years ended August 25, 2007, August 26, 2006 and August 27, 2005. We have requested that a representative of Eisner LLP attend the meeting. The representative will have an opportunity to make a statement, if he or she desires, and will be available to respond to appropriate questions from stockholders.

Audit and Non-Audit Fees

The following table presents fees for professional audit services rendered by Eisner LLP for the audit of our annual financial statements for the fiscal years ended August 25, 2007 and August 26, 2006, and fees billed for other services rendered by Eisner LLP during those periods.

	2007	2006
Audit fees (1)	\$292,500	\$271,000
Audit related fees (2)	22,000	9,500
Tax fees	0	0
All other fees	0	0
Total	<u>\$314,500</u>	<u>\$280,500</u>

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- (1) Audit fees consisted of audit work performed in the audit of our annual financial statements and review of financial statements included in our quarterly reports filed with the Securities and Exchange Commission.
 - (2) Audit related fees consisted principally of assistance in connection with certain SEC filings and the interpretation of a comment letter that we received from the SEC regarding our annual financial statements for fiscal 2006.

*Policy on Audit Committee Pre-Approval of Audit and
Permissible Non-audit Services of Independent Registered Public Accountants*

Consistent with SEC policies regarding auditor independence, the Audit Committee has responsibility for appointing, setting compensation and overseeing the work of the independent auditor. In recognition of this responsibility, the Audit Committee has established a policy to pre-approve all audit and permissible non-audit services provided by the independent auditor.

Prior to engagement of the independent auditor for the next year's audit, management will submit an aggregate of services expected to be rendered during that year for each of the following four categories of services to the Audit Committee for approval.

1. **Audit** services include audit work performed in the preparation of financial statements, as well as work that generally only the independent auditor can reasonably be expected to provide, including comfort letters, statutory audits, and attest services and consultation regarding financial accounting and/or reporting standards.

2. **Audit-Related** services are for assurance and related services that are traditionally performed by the independent auditor, including due diligence related to mergers and acquisitions, employee benefit plan audits, and special procedures required to meet certain regulatory requirements.

3. **Tax** services include all services performed by the independent auditor's tax personnel except those services specifically related to the audit of the financial statements, and includes fees in the areas of tax compliance, tax planning, and tax advice.

4. **Other Fees** are those associated with services not captured in the other categories.

Prior to engagement, the Audit Committee pre-approves these services by category of service. The fees are budgeted and the Audit Committee requires the independent auditor and management to report actual fees versus the budget periodically throughout the year by category of service. During the year, circumstances may arise when it may become necessary to engage the independent auditor for additional services not contemplated in the original pre-approval. In those instances, the Audit Committee requires specific pre-approval before engaging the independent auditor.

The Audit Committee may delegate pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

Our Audit Committee pre-approved the retention of Eisner LLP for all audit, audit-related and tax services described above during fiscal 2007.

In the event that ratification of the appointment of Eisner LLP as our independent registered public accountants is not obtained at the Annual Meeting, the Board of Directors will reconsider its appointment.

Report of the Audit Committee

We have reviewed and discussed the audited financial statements for the fiscal year ended August 25, 2007 with the Company's management and have discussed with Eisner LLP the matters required to be discussed by Statement on Auditing Standards No. 61, "Communications with Audit Committees". In addition, we have received from Eisner LLP the written disclosures and the letter required by the Independence Standards Board Standard No.1, "Independence Discussions with Audit Committees", and we have discussed with Eisner LLP their independence.

Based on these reviews and discussions, we recommended to the Board of Directors that the audited financial statements be included in our Annual Report on Form 10-K for the fiscal year ended August 25, 2007.

SUBMITTED BY THE AUDIT COMMITTEE:

Mark Berman
Edward G. Bohn, Chairman
Kevin J. Coyle

Required Vote

The approval of a majority of the shares present in person or represented by proxy and entitled to vote, assuming a quorum, at the Annual Meeting, is required for ratification of the appointment of independent auditors and public accountants.

THE BOARD OF DIRECTORS RECOMMENDS THAT OUR STOCKHOLDERS VOTE “FOR” THIS PROPOSAL 2 TO RATIFY THE APPOINTMENT OF EISNER LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTANTS FOR THE FISCAL YEAR ENDING AUGUST 30, 2008.

STOCKHOLDER PROPOSALS

Stockholder proposals intended to be considered for inclusion in the proxy statement for presentation at our 2009 Annual Meeting of Stockholders must be received at our offices at: Jennifer Convertibles, Inc., 419 Crossways Park Drive, Woodbury, New York 11797, Attention: Secretary, no later than October 15, 2008, for inclusion in our proxy statement and form of proxy relating to such meeting. All proposals must comply with applicable SEC rules and regulations. If we do not receive notice of any matter to be considered for presentation at the Annual Meeting, management proxies may offer discretionary authority to vote on matters presented at the Annual Meeting by a stockholder in accordance with Rule 14a-4 under the Securities Exchange Act of 1934.

If we do not receive notice of any matter to be considered for presentation at the Annual Meeting, although not included in the proxy statement, by November 19, 2008, management proxies may confer discretionary authority to vote on the matters presented at the Annual Meeting by a stockholder in accordance with Rule 14a-4 under the Securities Exchange Act. All stockholder proposals should be marked for the attention of Secretary, Jennifer Convertibles, Inc., 419 Crossways Park Drive, Woodbury, New York 11797

OTHER MATTERS

The Board is not aware of any other matter other than those set forth in this proxy statement that will be presented for action at the Annual Meeting. If other matters properly come before the Annual Meeting, the persons named as proxies intend to vote the shares they represent in accordance with their best judgment in the interest of Jennifer Convertibles.

DOCUMENTS INCLUDED WITH THIS PROXY STATEMENT

WE ARE PROVIDING HEREWITH, A COPY OF OUR ANNUAL REPORT ON FORM 10-K, WITHOUT EXHIBITS, FOR THE FISCAL YEAR ENDED AUGUST 25, 2007, INCLUDING THE FINANCIAL STATEMENTS AND SCHEDULES FILED THEREWITH. IF ANY PERSON RECEIVES THIS PROXY WITHOUT THE FOREGOING DOCUMENTS, THE COMPANY UNDERTAKES TO PROVIDE, WITHOUT CHARGE, UPON A WRITTEN OR ORAL REQUEST OF SUCH PERSON AND BY FIRST CLASS MAIL OR OTHER EQUALLY PROMPT MEANS WITHIN ONE BUSINESS DAY OF RECEIPT OF SUCH REQUEST, A COPY OF THE COMPANY’S ANNUAL REPORT ON FORM 10-K FOR THE YEAR ENDED AUGUST 25, 2007, INCLUDING THE FINANCIAL STATEMENTS AND SCHEDULES FILED THEREWITH. WRITTEN REQUESTS FOR SUCH REPORTS SHOULD BE ADDRESSED TO THE OFFICE OF THE SECRETARY, JENNIFER CONVERTIBLES, INC., 419 CROSSWAYS PARK DRIVE, WOODBURY, NEW YORK 11797, AND THE COMPANY’S TELEPHONE NUMBER AT SUCH OFFICE IS (516) 496-1900.

WHETHER OR NOT YOU INTEND TO BE PRESENT AT THE ANNUAL MEETING, PLEASE COMPLETE, SIGN, DATE AND RETURN THE ENCLOSED PROXY AT YOUR EARLIEST CONVENIENCE.

By Order of the Board of Directors

Harley J. Greenfield
Chairman and Chief Executive Officer
December 21, 2007

JENNIFER CONVERTIBLES, INC.

Annual Meeting of Stockholders
February 5, 2008

THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS

The undersigned stockholder of Jennifer Convertibles, Inc. ("Company") hereby constitutes and appoints Harley J. Greenfield and Rami Abada, and each of them, his true and lawful attorneys and proxies, with full power of substitution in and for each of them, to vote all shares of the Company which the undersigned is entitled to vote at the Annual Meeting of Stockholders to be held at the Holiday Inn, 215 Sunnyside Blvd., Plainview, New York 11803 at 10:00 a.m., Eastern time, on February 5, 2008 or at any postponement or adjournment thereof, on any and all of the proposals contained in the Notice of the Annual Meeting of Stockholders, with all the powers the undersigned would possess if present personally at said meeting, or at any postponement or adjournment thereof.

THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED HEREIN BY THE UNDERSIGNED STOCKHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR ALL PROPOSALS.

(CONTINUED AND TO BE SIGNED ON REVERSE SIDE)

Please Detach and Mail in the Envelope Provided
**[X] Please mark your votes
as in this example
using dark ink only.**

1. To elect a Board of Directors to serve until the 2009 Annual Meeting of Stockholders:

FOR
all nominees
listed at right
(except as marked
to the contrary above)

WITHHOLD
AUTHORITY
to vote for all
nominees listed at right

Nominees:
Harley J. Greenfield
Edward G. Bohn
Kevin J. Coyle
Rami Abada
Mark Berman

INSTRUCTION: To withhold authority to vote for any individual nominee(s), draw a line through the name of the nominee(s) above.

2. To ratify the appointment of Eisner LLP as the independent registered public accountants for the Company for the fiscal year ending August 30, 2008.

FOR AGAINST ABSTAIN

3. To transact such other business as may properly come before the meeting or any adjournment thereof.

Please sign exactly as your name appears and return this proxy immediately in the enclosed stamped self-addressed envelope.

Signature(s) _____ Signature _____
Dated: _____

NOTE: Please mark, date and sign exactly as name(s) appear on this proxy and return the proxy card promptly using the enclosed envelope. If the signer is a corporation, please sign full corporate name by duly authorized officer. Executives, administrators, trustees, etc. should state full title or capacity. Joint owners should each sign.